



STATES OF AFFAIR

A PUBLICATION OF MILES CONSULTING

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Dear Readers:

As we settle into 2026, now is an ideal moment to assess your tax landscape and ensure you're positioned for both compliance and savings. From impending rate changes to evolving state rules on technology, proactive planning today can help you avoid surprises and uncover opportunities throughout the year.

In this month's newsletter, we begin with a deep dive into Chicago's Personal Property Lease Transaction Tax. With a rate increase now in effect, we explain what it means for leasing tangible assets like equipment, as well as for your SaaS and other digital subscriptions that escape Illinois sales tax but not this municipal levy. Next, we share a case study illustrating how one client's decision to tackle their sales tax exposure head on resulted in more than \$200,000 in savings.

We then continue our mid Atlantic series by comparing Virginia's and West Virginia's treatment of software, SaaS, and related technology items, an essential read if you operate or plan to expand in those states. Finally, we invite you to join us in congratulating Victoria Rankin and Alyssia Davidian on their promotions to Senior Tax Manager, a reflection of Miles Consulting Group's commitment to excellence and client service.

Whether you're evaluating nexus, reassessing product taxability, or preparing for an audit, our team is here to help you navigate every twist and turn. Let's make 2026 your most strategically planned and best informed year yet.

Fondly,
Monika & Bill



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UNDERSTANDING CHICAGO'S PERSONAL PROPERTY LEASE TRANSACTION TAX: WHAT THE 2026 RATE INCREASE MEANS FOR YOUR BUSINESS

Chicago's Personal Property Lease Transaction Tax (PPLTT) is one of the city's more confusing local taxes. The municipal tax is

imposed by the City of Chicago on leased or rented personal property used in Chicago. Whether the property is tangible, like equipment or machinery, or an intangible good, such as software and digital goods, the tax still applies. This would include Software-as-a-Service ("SaaS"), which is not subject to sales tax in the State of Illinois, making this local tax even more unique.



To read more about Chicago's Personal Property Lease Transaction Tax, [click here](#).

HOW GETTING AHEAD OF SALES TAX SAVED ONE CLIENT OVER \$200,000

When finance leaders think about sales tax compliance, the conversation usually centres on obligation and risk. You need to comply because

those are the rules. You need to get it right to avoid penalties. You need to stay on top of filings to prevent an audit.



All of that is true. But there's another side to this conversation that doesn't get enough attention: the real money you could be saving by addressing your sales tax exposure proactively, rather than waiting for a state to find you.

To read more about how getting ahead of sales tax saved a client over \$200,000, [click here](#).

VIRGINIA & WEST VIRGINIA AND SALES TAX- SaaS, SOFTWARE AND OTHER

This month, we continue our blog series with a contrast of mid-Atlantic states— Virginia and West Virginia – specifically their treatment of technology items for sales tax purposes.



To read more about the tax landscape in Alabama and Mississippi, [click here](#).

MILES CONSULTING GROUP PROMOTES VICTORIA RANKIN AND ALYSSIA DAVIDIAN

Miles Consulting Group is proud to promote Victoria Rankin and Alyssia Davidian to Senior Tax Managers.

To read more about Victoria and Alyssia on the Silicon Valley Business Journal website, [click here](#) and [here](#).



Networking: [NAWBO-SV](#)

Join us on Thursday, February 12 from 2 pm to 3 pm for Empower Hour. NAWBO Empower Hour is a small-group mastermind webinar that solves 2

business problems each week. Meet and network with other business owners in this national forum.. For more information on this event, [click here](#).

To find out more about NAWBO, [click here](#).

[AFWA](#)

Stay tuned for more updates on AFWA events. For more info on AFWA, [click here](#).

Educating/Speaking:

Don't forget- We do customized multi-state tax presentations for local accounting firms; invite us to do one at your firm! Stay tuned for upcoming webinars!

For more information, please call us at 408-266-2259

About Miles Consulting

Miles Consulting Group is a professional services firm specializing in multi-state tax solutions. We address state and local tax issues for our clients, including general state tax consulting, nexus & taxability reviews, audit support, voluntary disclosure agreements, and other special projects. We also specialize in SaaS and other technology industries. For more information, visit www.milesconsultinggroup.com.

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